

SomohanoUSA LLC

# Mobile Learning

# Let's try it!

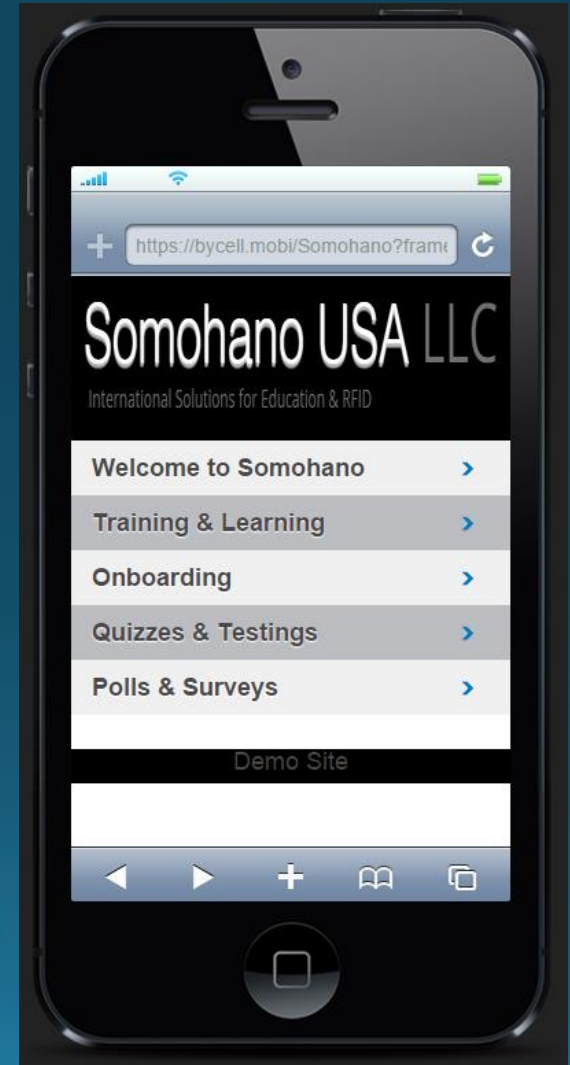
To access mobile learning site:

**SCAN:**



**OR VISIT:** <http://bycell.co/byor>  
(enter in web browser)

**US Phone Carrier:** (available in Mexico upon request)  
Text SOMOHANO to 56512



# What We Provide

## Mobile web platform

- Store content
- Employee engagement

## Communication platform

- Text messages
- Email

## Reporting

- Analytics
- Performance Support

# Mobile Landscape Today



# Four Years Ago

- Small screen
- Platform diversity
- Poor internet
- mLearning undefined
- Security
- Felt pricey



# Today

Smartphone  
penetration – 70%

Wireless penetration  
104%

Mobile internet use  
almost exceeding  
desktop

90% households have  
wireless

2/3 of world texts

10% only use phone for  
internet

# Mobile in Training and Learning Space Has Evolved Differently Than Expected

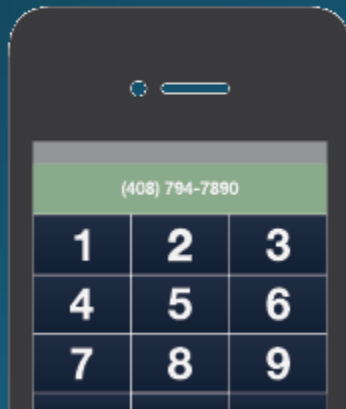
- E-learning not moving to M-learning
- If easy, employees do more training
- Mobile needs to work on any phone, tablet or PC
- Mobile web sites preferable over apps due to development costs, updating, stats, sending links
- Employees need prompting via texting or emails. Just having an icon on the mobile phone is insufficient

# Mobile Training Tools

- Mobile web sites and QR codes
- Apps
- Text messaging and targeted email alerts

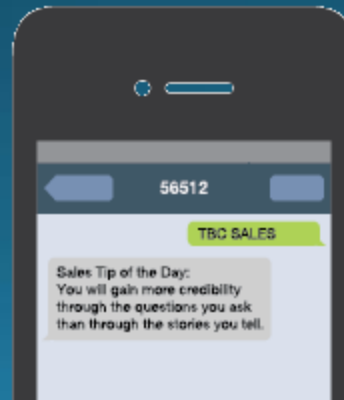
## *Audio Podcasts*

Call (408) 794-7890 then press 133



## *Text Message Alerts*

Text TBC SALES to 56512



## *Mobile Websites*

Scan QR Code or Text TBC SALES to 56512





# MOBILE TRENDS



# Snack Learning

- ✓ Deliver content in bite-sized pieces
- ✓ Allows employees learning flexibility with pace and space
- ✓ Convenience & time management



# Anytime, Anywhere

## Uses

- ✓ Company news
- ✓ Links to training material
- ✓ Product/ price changes
- ✓ Alerts/ reminders

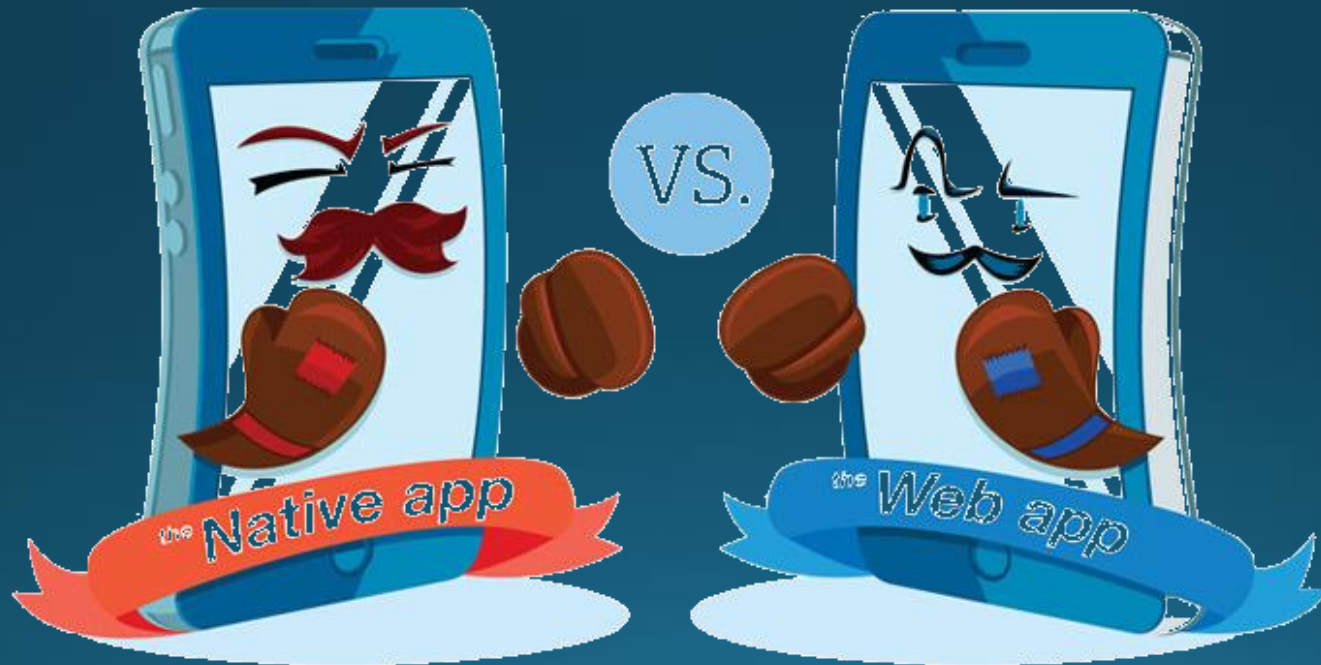
## Observations

- ✓ Texts opened within minutes
- ✓ Employees opt in to lists they desire and opt out, too



# Apps vs. Mobile websites

What are the advantages of mobile websites over apps?



# What is Driving Mobile Learning Growth



# COST

IMPLEMENTATION



PRINTING



TRAINING

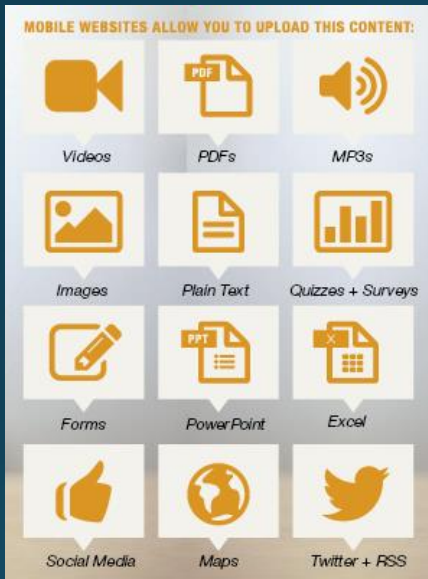


# TIME





# DELIVERY





# MOBILE LIFESTYLE

*“Smartphone users check their phones an average of 150 times a day.”*



**JUST IN TIME...**

***JUST FOR ME...***

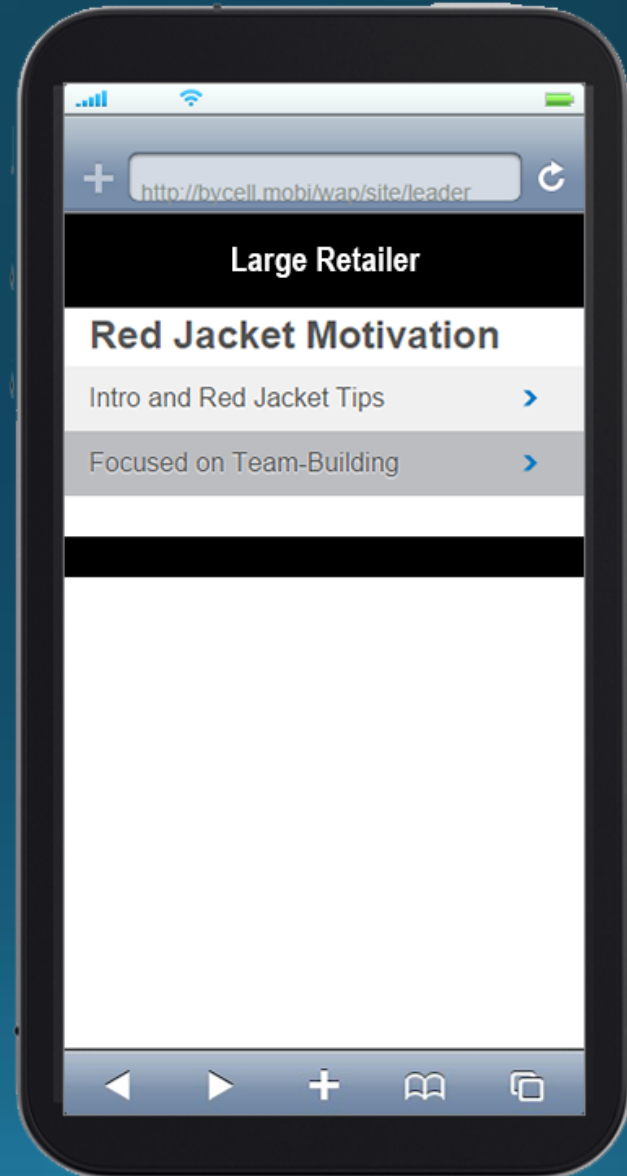
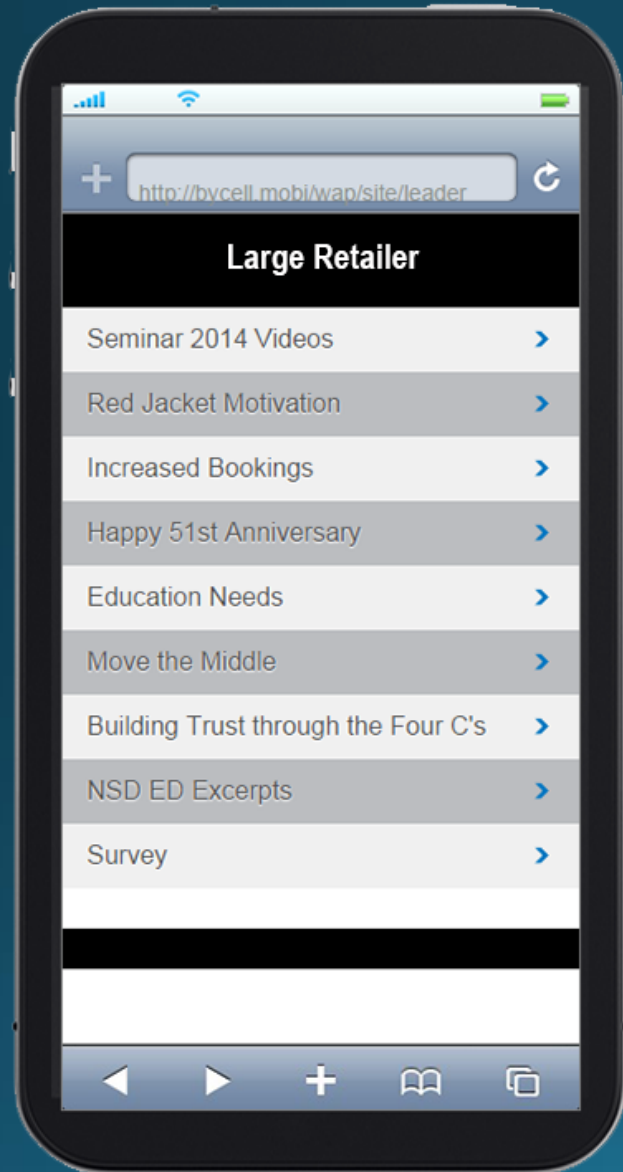
**JUST ENOUGH!**



# REAL WORLD EXAMPLES

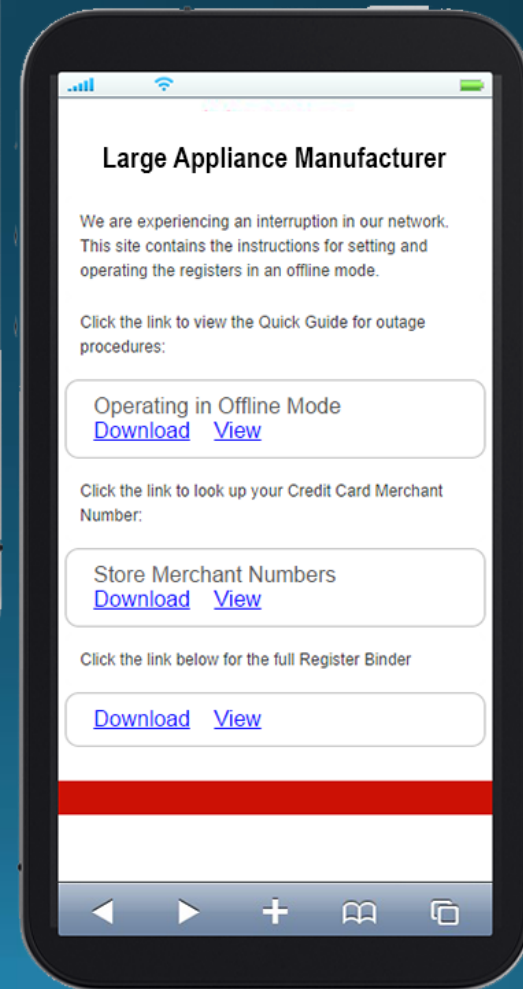
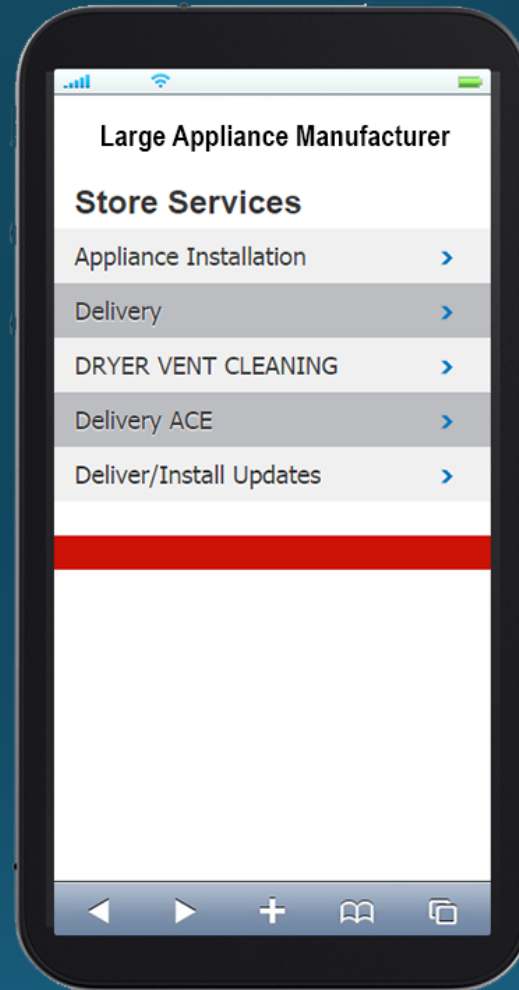
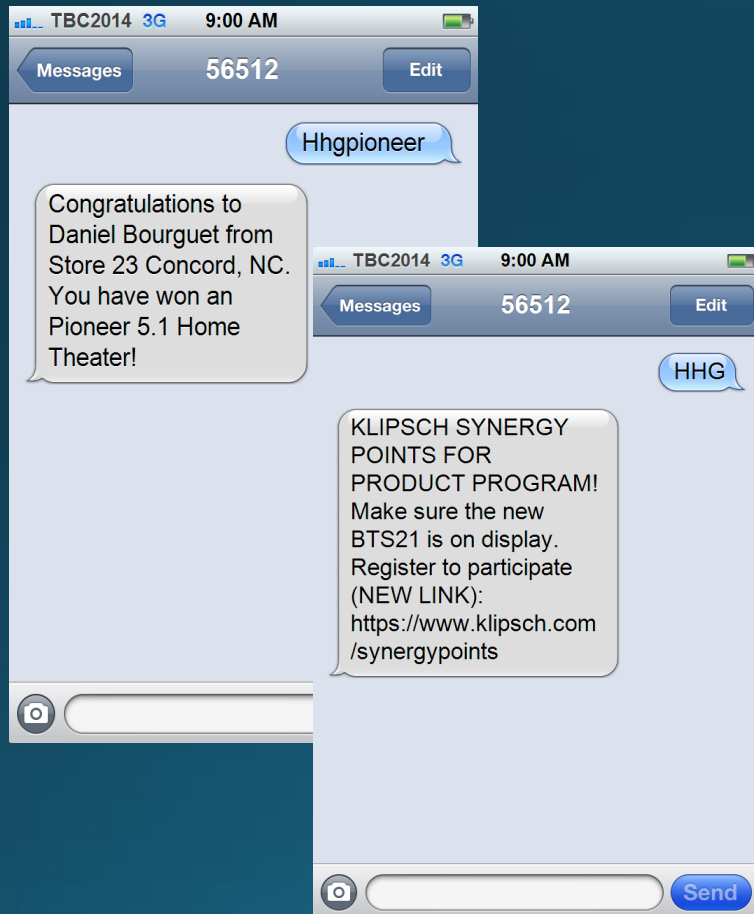
# Corporate Training





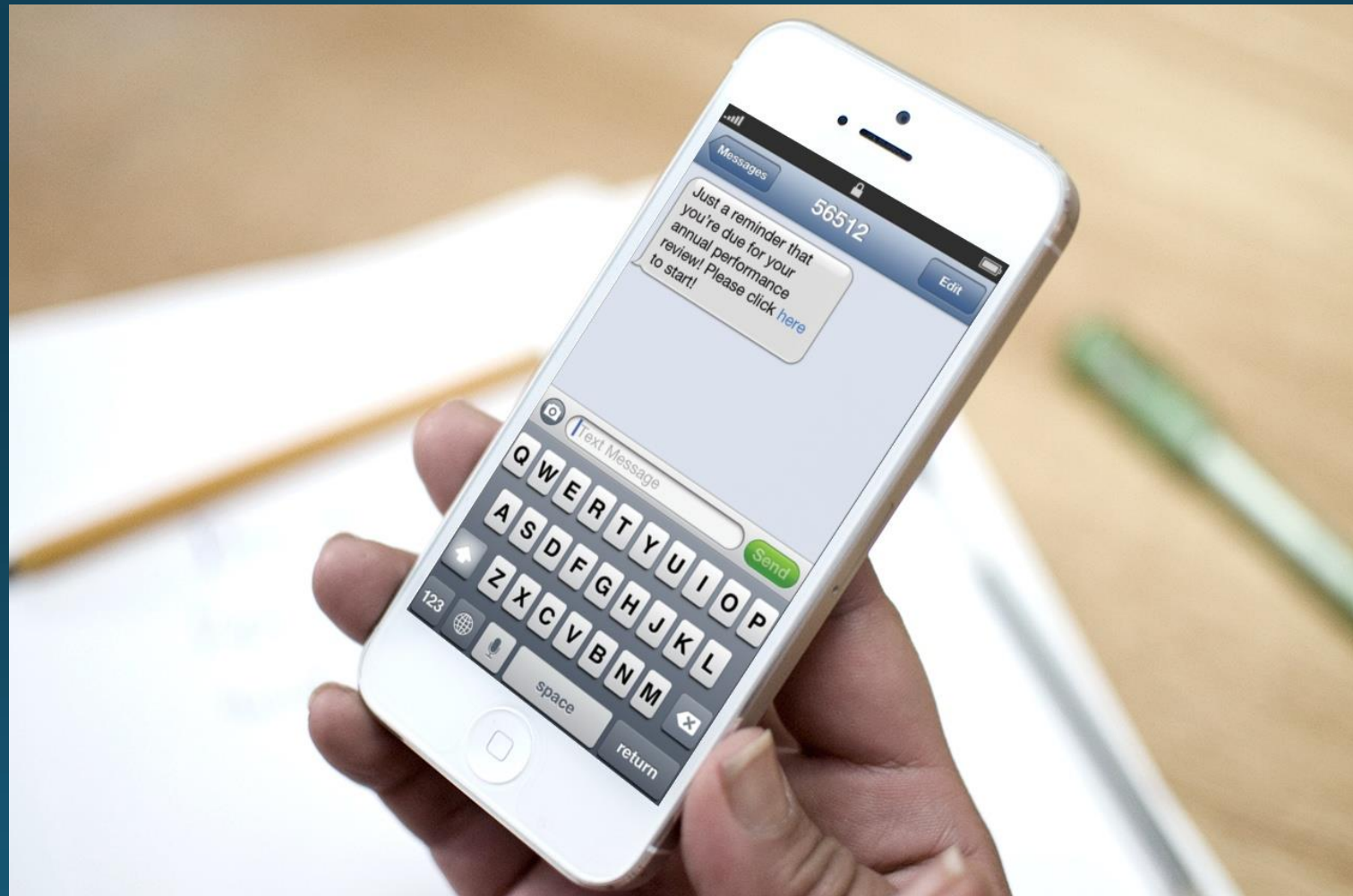
# Sales Training Alerts



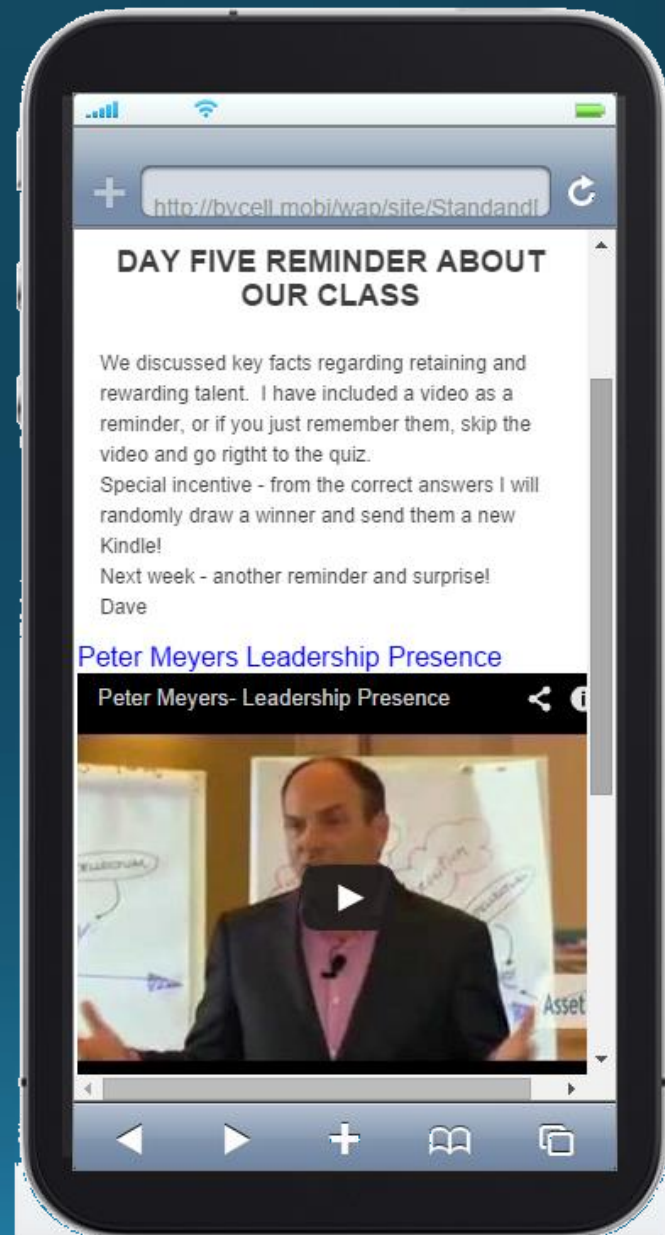
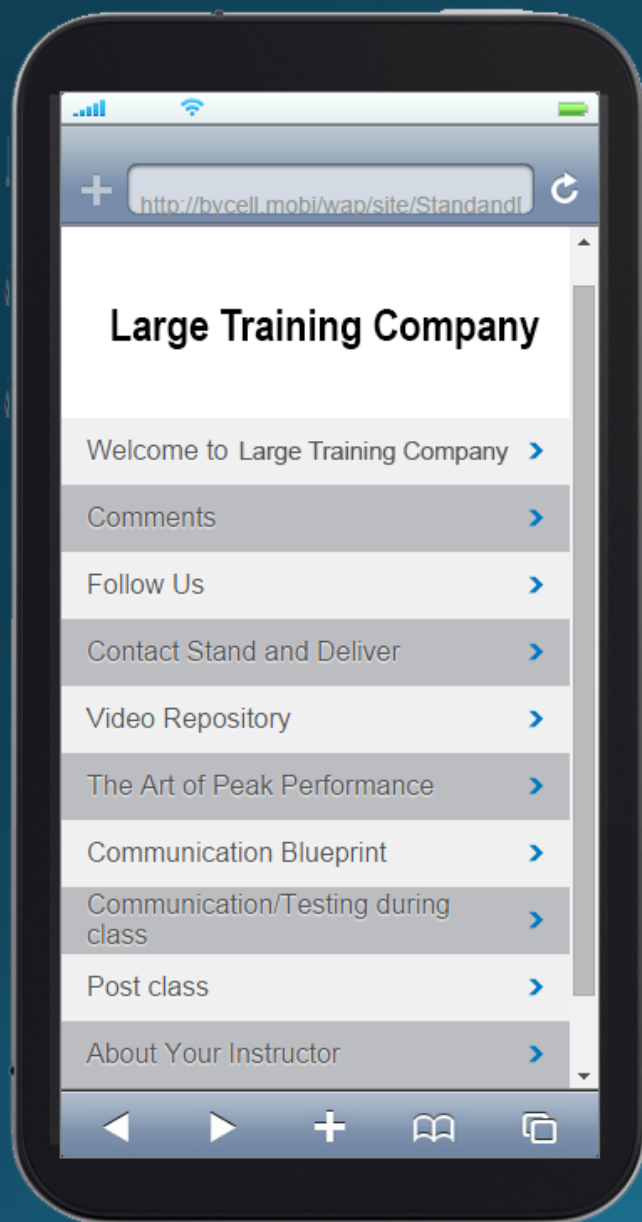




# Performance Review Reminder







# Instant Access to a Video, Manual, or Any Info



NOT SURE  
HOW TO USE THIS?  
SCAN THE QR CODE  
TO LEARN HOW.

# Company Breaking News





## MAIN MENU

[Text Message Administration](#)

[Reports](#)

[Promotion](#)

[User Guide](#)

## Scheduled Texts

Coastal Wines SMS **Short Code:** 56512 **Primary Keyword:** CWS

Send/Schedule A  
Text

Choose List **ALL**

[Schedule a New Text](#)

### Scheduled Texts

[Manage Lists](#)

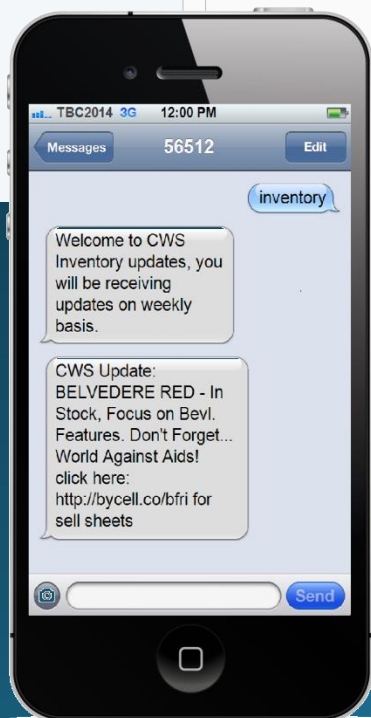
[Manage  
Subscribers](#)

[Manage Inbound  
Texting](#)

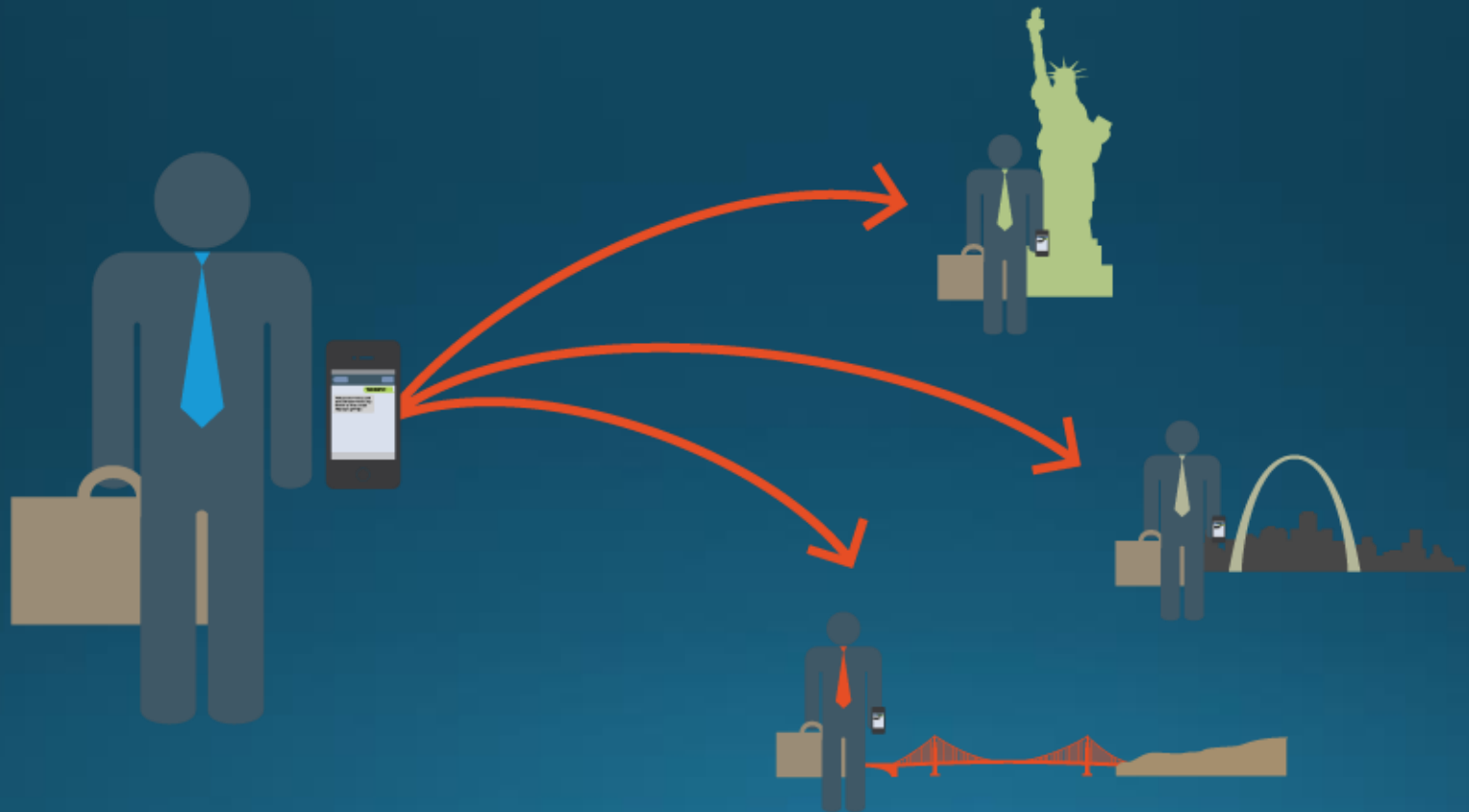
[Sent/Received  
Texts](#)

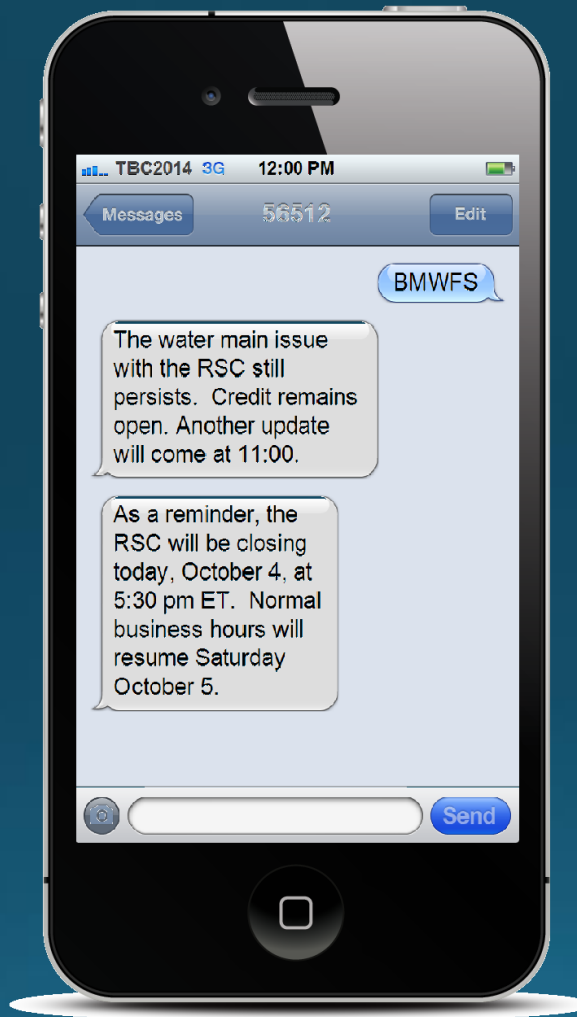
[Setting  
\(Admin Only\)](#)

Title	Message	List	Schedule	Send Test	Remove
CWS Inventory Alert	<div>Lakeland Inventory:Baileys Irish Cream 750ml #332086 Back in stock and on the floor ready to bill.</div> <div>60 characters left</div> <div>Save</div>	<div>ALL AREA MANAGERS ( CWS )</div> <div>AM ( CWS )</div> <div>CHAINS ACCT EXEC. ( CWS )</div> <div>chainsales consultants ( CWS )</div> <div>Off Premise Sales ( CWS )</div> <div>On Premise Sales ( CWS )</div>	<div>UNSCHEDULED</div> <div>Reschedule</div> <div>Send Now to Subscribers</div> <div><input type="checkbox"/> On Hold</div>	<div>Send Test</div>	<div>✕</div>
[Enter Title]	<div>CWS Inventory Alert **Discontinued** CHERRY ON TOP WILY JACK SAN TELMO</div> <div>12 characters left</div> <div>Save</div>	<div>ALL AREA MANAGERS ( CWS )</div> <div>AM ( CWS )</div> <div>CHAINS ACCT EXEC. ( CWS )</div> <div>chainsales consultants ( CWS )</div> <div>Field Marketing Managers ( CWS )</div> <div>Marioly Perez ( CWS )</div> <div>NEW HIRES ( CWS )</div> <div>Off Premise Sales ( CWS )</div> <div>On Premise Sales ( CWS )</div> <div>RPM ( CWS )</div>	<div>UNSCHEDULED</div> <div>Reschedule</div> <div>Send Now to Subscribers</div> <div><input type="checkbox"/> On Hold</div>	<div>Send Test</div>	<div>✕</div>
	<div>CWS Inventory Alert - GM Cuvee 1880 Item #347603 click here for sell sheet http://bycell.co/blaq</div> <div>61 characters left</div> <div>Save</div>	<div>ALL AREA MANAGERS ( CWS )</div> <div>CHAINS ACCT EXEC. ( CWS )</div> <div>chainsales consultants ( CWS )</div> <div>Field Marketing Managers ( CWS )</div> <div>MHUSA PM ( CWS )</div> <div>Off Premise Sales ( CWS )</div> <div>On Premise Sales ( CWS )</div> <div>RPM ( CWS )</div> <div>SLT ( CWS )</div>	<div>Send Test</div>	<div>✕</div>	



# Immediate Delivery of Emergency Information





# Open Enrollment, HR Manuals



# Attracting Potential Hires





# Onboarding


take off those  
earplugs and listen up!

Call this number to hear from  
Senior Management or to get  
your new employee manual.

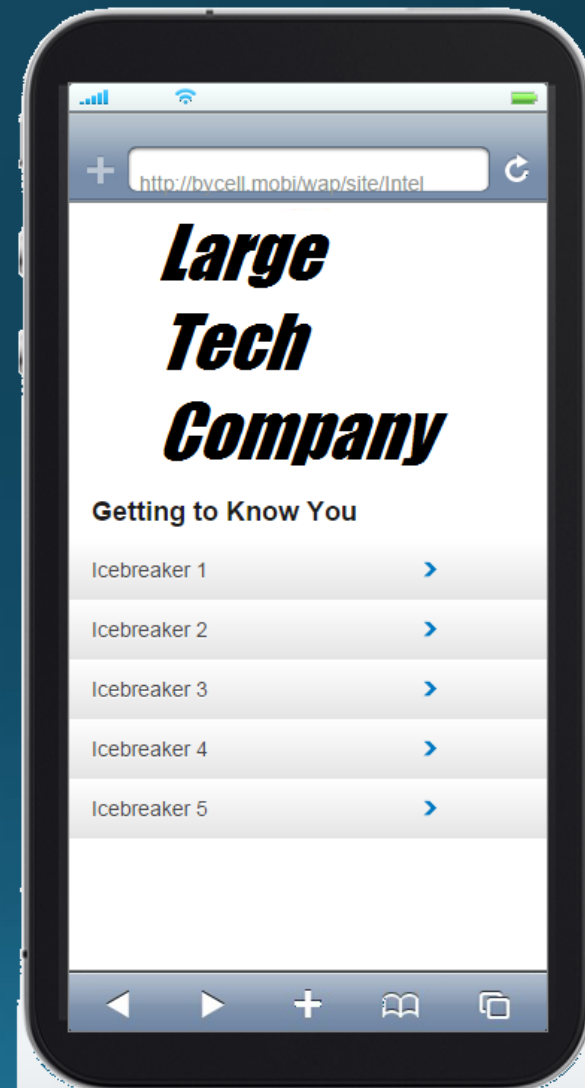
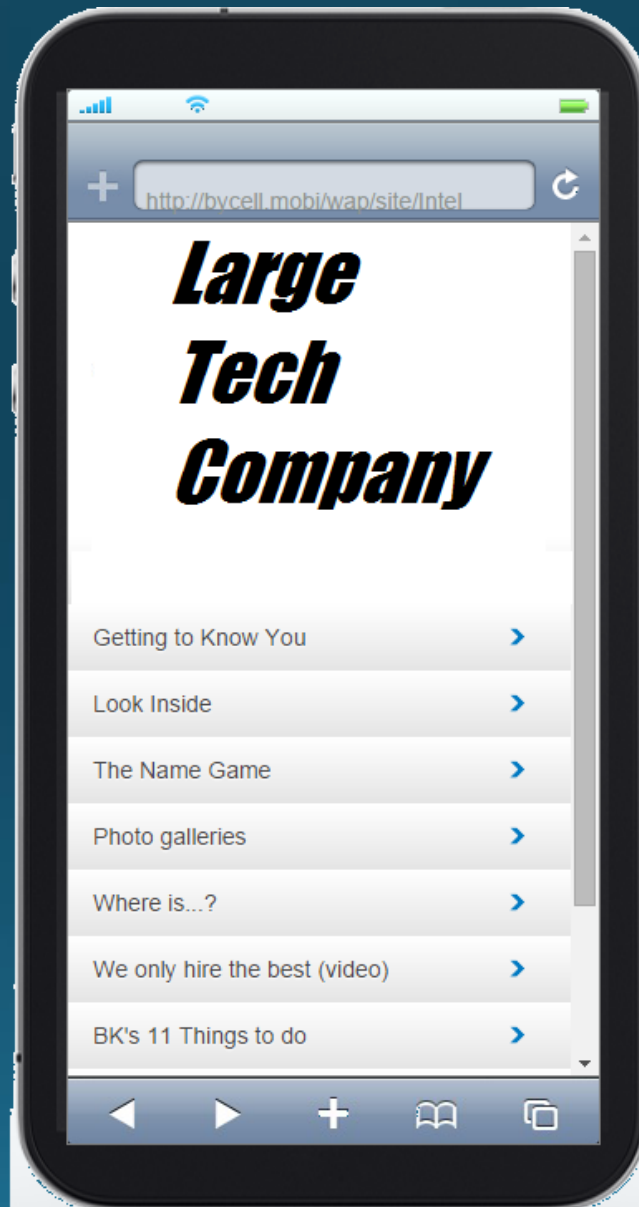
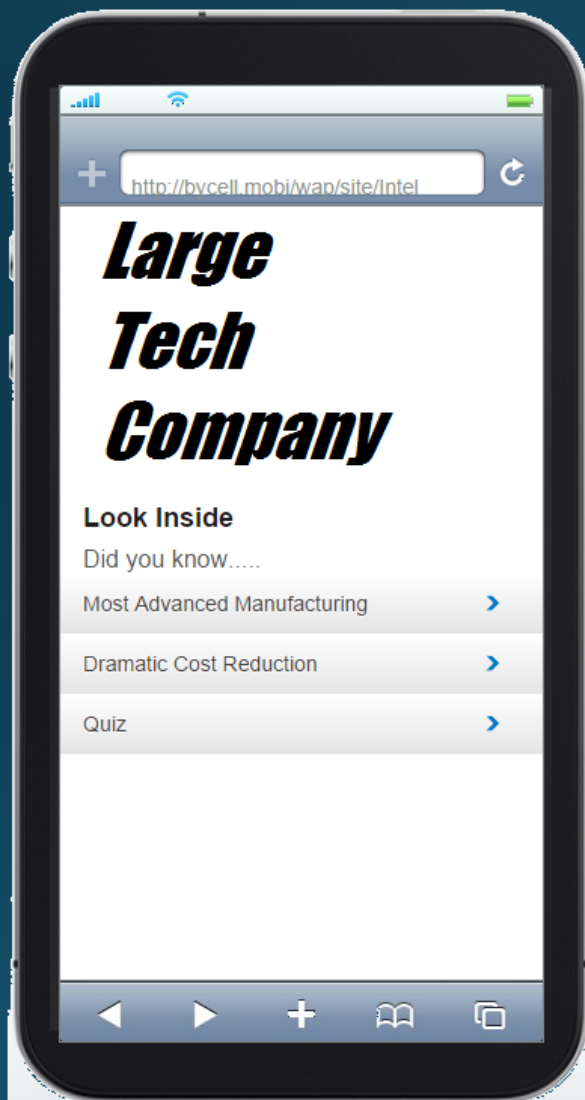
how to access?

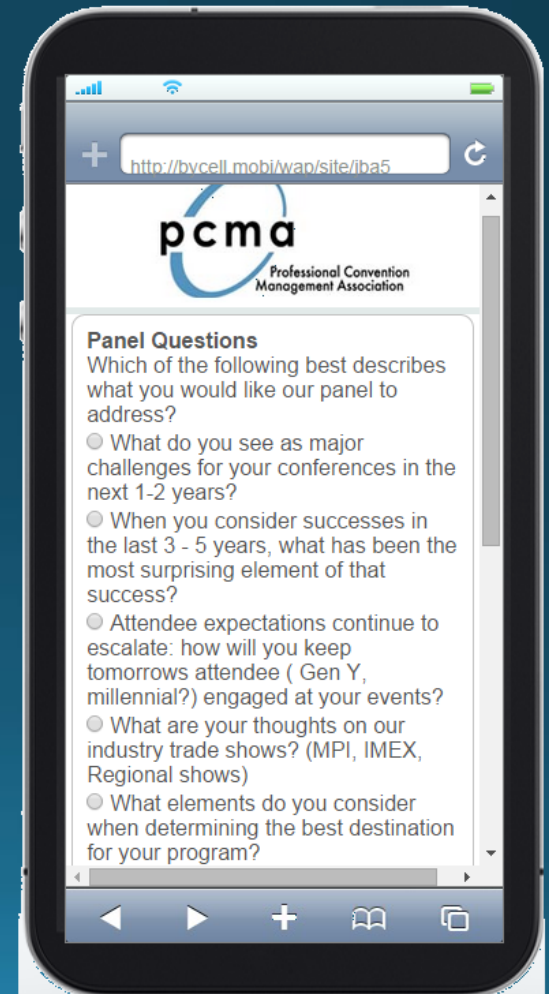
call this  
**(714) 876-0877**



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Message & data rates may apply. You can unsubscribe at any time by texting STOP to short code 56512. Text HELP to 56512 for help.





# User feedback

## *Poll Question*

Please share any additional comments, suggestions or thoughts that we should know as it relates to the lessons, the program or your business in general.

## *Answers*

This has ALL been so Powerful for me in that I feel I have mentors, accountability and keeps me on focus on what I need to do.

Love PIP! These lessons were amazing! Love having powerful audios to feed my mind. I want to listen to them over and over!

Think pip program should extend beyond two years provided members are offspringing!

# Getting Started

- Would like to learn about how other orgs are using mobile to remind, engage, test, deliver content
- Schedule demo now

# Summary

- ✓ More training/learning
- ✓ Increased communication
- ✓ More testing
- ✓ Employees like it
- ✓ Easy to get started
- ✓ Instant analytics
- ✓ Inexpensive



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